

# Estimation of an equilibrium model with externalities: Post-disaster neighborhood rebuilding

Fu, C. and Gregory, J., 2019

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April 3, 2025

# Motivation

- Individuals' decisions are often interrelated. One's choice is affected by the choices of others.
- Examples:
  - New technology adoption.
  - Investment in financial markets.
- **Key question:** How to measure this **spillover effects (externality)?**
- **Why important?** The prediction of policy outcome can be biased if spillover effects are not correctly captured.

# This Paper

- The Louisiana Road Home program (RH) that provided financial assistance to homeowners affected by Hurricane Katrina.
- Regression Discontinuity Design (RDD) to identify the spillover effects of the RH program.
- Build a dynamic equilibrium model to capture this spillover effect, and run counterfactual analysis.
  - Partial equilibrium: no spillover
  - General equilibrium: with spillover

# Data

- Assessor's property data: time of home repairs & sales; transaction prices. 2004-2010
- Road Home program data: application dates, grant amounts, grant type, cost appraisal, and private insurance payments paid to households.
- FEMA data: damage assessments (depth of flooding).
- 2000 Census data: demographic characteristics of the neighborhood.
- DNORS, ACS: salary and employment data.
- Federal Reserve Bank of New York Consumer Credit Panel/Equifax: neighborhood-level credit scores.

Data are merged by street address: 60175 households living in 4795 blocks.

# Summary Statistics (Table 1)

TABLE I  
DESCRIPTIVE STATISTICS, HOUSEHOLDS<sup>a</sup>

| Variable   | All HHs          | HHs With Initially Damaged Homes |
|--|------------------|----------------------------------|
| Demographic composition:                             |                  |                                  |
| Percent black (Census block)                         | 57               | 65                               |
| Percent college educated (Census tract)              | 51               | 49                               |
| Pre-Katrina block flood exposure:                    |                  |                                  |
| <2 feet  | 46               | 23                               |
| 2–3 feet   | 12               | 16                               |
| 3–4 feet   | 11               | 16                               |
| 4–5 feet   | 10               | 15                               |
| 5–6 feet   | 6                | 9                                |
| >6 feet  | 15               | 21                               |
| Equifax risk score (spatial moving average):         |                  |                                  |
| <600   | 20               | 21                               |
| 600–625  | 17               | 18                               |
| 625–650  | 17               | 18                               |
| 650–675  | 14               | 14                               |
| 675–700  | 12               | 9                                |
| 700–725  | 10               | 10                               |
| >725   | 11               | 9                                |
| Home damage and insurance:                           |                  |                                  |
| Damage fraction (repair cost ÷ replacement cost)     | 0.39 (sd = 0.32) | 0.58 (sd = 0.21)                 |
| Insurance fraction (insurance ÷ replacement cost)    | 0.23 (sd = 0.21) | 0.30 (sd = 0.22)                 |
| Importance of Road Home grant formula discontinuity: |                  |                                  |
| Damage fraction within 2 pct. pts. of RD threshold   | 4.4              | 6.6                              |
| Road Home participation:                             |                  |                                  |
| Nonparticipant                                       | 49               | 36                               |
| Rebuilding grant (option 1)                          | 44               | 55                               |
| Relocation grant (option 2 or 3)                     | 6                | 9                                |
| Home repaired by the pre-Katrina owner by year:      |                  |                                  |
| Immediately after Katrina                            | 33               | 0                                |
| 1 year after Katrina                                 | 42               | 13                               |
| 2 years after Katrina                                | 47               | 21                               |
| 3 years after Katrina                                | 52               | 29                               |
| 4 years after Katrina                                | 65               | 47                               |
| 5 years after Katrina                                | 70               | 54                               |

## Two Facts of the Program

- (1) There are two types of grant packages:
  - ① Rebuilding: up to \$150,000
  - ② Relocation: up to \$150,000 conditional on turning over the property to the state.
- (2) There is a threshold of 51% damage to determine the RH grant.

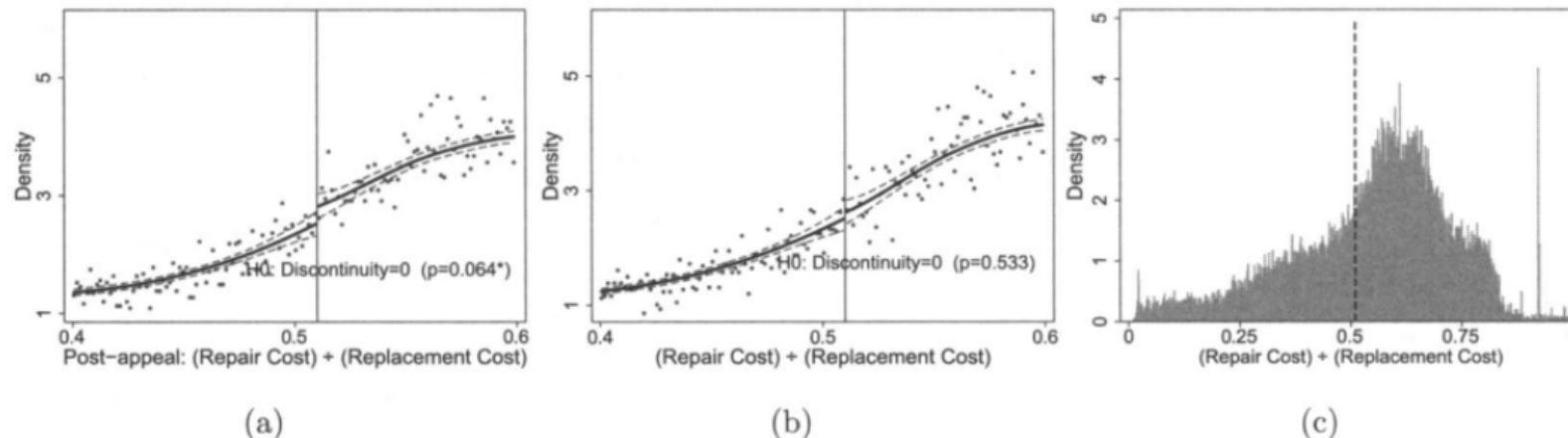
$$\text{RH Grant} = \begin{cases} \min([\text{RepairCost}] - [\text{Insurance Payout}]; \$150k) \\ \quad \text{if } \frac{[\text{RepairCost}]}{[\text{Replacement Cost}]} < 51\%, \\ \min([\text{Replacement Cost}] - [\text{Insurance Payout}]; \$150k) \\ \quad \text{if } \frac{[\text{RepairCost}]}{[\text{Replacement Cost}]} \geq 51\%. \end{cases}$$

Damage Fraction

A **financial incentive shock** for households just above 51% damage.

# Regression Discontinuity Design I

- Validity assumptions: Households cannot perfectly control damage fractions.
- Sample balance: Table 2
- Continuity at 51% in damage appraisal



# Regression Discontinuity Design II

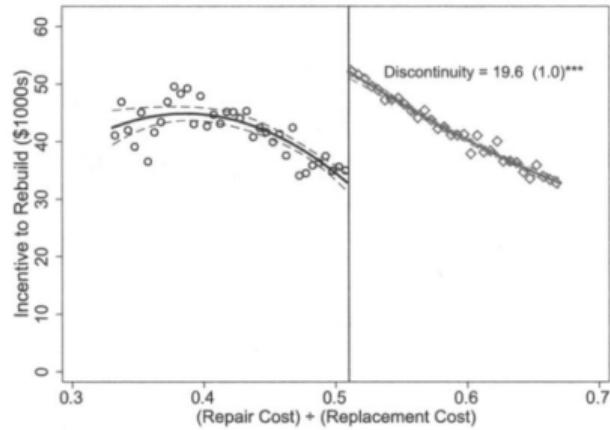
Empirical challenge: identify two effects with one policy shock

- **Direct effect:** the effect of the RH grant on the household's decision to rebuild.
- **Spillover effect:** the effect of the the rebuilding decisions of neighbors on the households.

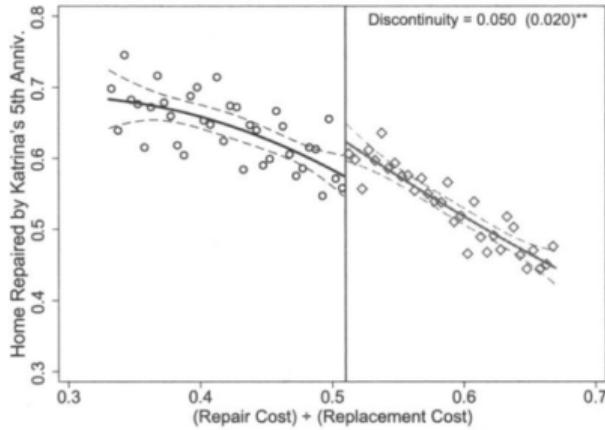
Estimation Strategy:

- Group A: households with damage just above 51%
- Group B: households with damage just below 51%
- Group C: neighbors of group A.
- Group D: neighbors of group B.
- direct effect: A-B
- spillover effect: C-D

# Regression Discontinuity Design III



(a)



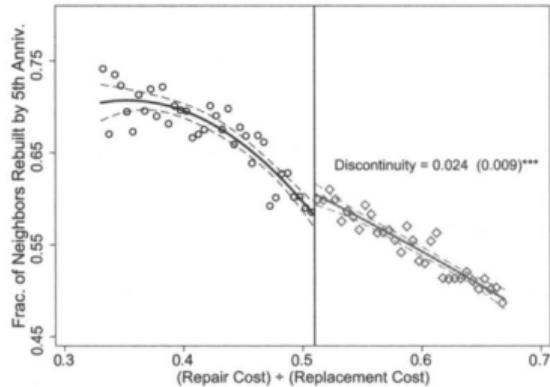
(b)

Direct financial effect:

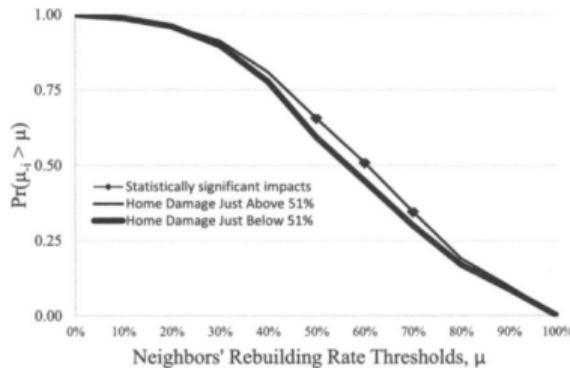
- Figure (a): opportunity cost of relocating increased by \$19.6k at the 51% threshold.
- Figure (b): the probability of rebuilding increases by 5% at the threshold.

# Regression Discontinuity Design IV

- Spillover effect = 2.7%
- Spillover effect operates primarily for the blocks that have experienced rebuilding rates of 50%-70%.



(a) Neighbors' Rebuilding Rate by Home Damage Fraction



(b) Neighbors' Rebuilding Rate CDF Above/Below Grant Threshold

# Model Framework I

- blocks:  $j$ , household:  $i$ .
- **Dynamic model:** hurricane occurs at year  $t = 0$ . Households decide to rebuild, relocate, or neither from  $t = 1$  to  $t = 5$ .
- households' per-period utility

$$v_{it}(\mu_{j(i),t}; d_{it}) = \begin{cases} \ln(c_{it}) & \text{if } d_{it} < 1, \\ \ln(c_{it}) + a_{j(i)} + g(\mu_{j(i),t}) + \eta_i & \text{if } d_{it} = 1, \end{cases}$$

- $c_{it}$ : consumption.
- $a_j(i) + g(\mu_{j(i),t})$ : neighborhood amenities:
  - $a_j(i)$ : exogenous constant.  $\mu_{j(i),t}$ : the fraction of neighbors who have rebuilt.
  - **contribution:**  $g(\mu) = \mathbf{S} \times \Lambda(\mu; \lambda)$
- $d_{it} = 1$ : rebuilding.  $d_{it} = -1$ : relocating.  $d_{it} = 0$ : neither.

## Model Framework II

- Monetary incentives: Mortgage balance, cost/values of houses, cost of repairing/restoring houses, RH grants, insurance payments, wages.
- intertemporal budget constraint:

$$\begin{aligned} c_{it} = & 1(d_{it} = 1) \times w_i^1 + 1(d_{it} < 1) \times w_i^0 && \} \text{ labor earnings} \\ & - 1(d_{it} < 1) \times \text{rent}_i - 1(d_{it} > -1) \times \text{mortgage}_{it} && \} \text{ flow housing costs} \\ & - 1(d_{it} > d_{i,t-1}) \times k_i \\ & + 1(d_{i3} = 1 \text{ and } t = 3) \times G_{1i} \\ & + 1(d_{it} > d_{it-1} \text{ and } t > 3) \times G_{1i} && \} \text{ repair costs/reimbursements} \\ & + 1(d_{it} < d_{it-1}) \times \max(G_{2i}, p_i) && \} \text{ home sale proceeds} \\ & + A_{it} - A_{it+1}/R_t && \} \text{ change in asset holding.} \end{aligned}$$

## Household Problem: dynamic choice

- $V^0$ : waiting,  $V^1$ : rebuilding,  $V^{-1}$ : relocating.
- $\mathcal{T}$ : endogenous law of motion of rebuilding rate.

At  $t \in \{1, 2, \dots, T\}$ , households that have not rebuilt or sold their houses choose to rebuild, sell, or wait, such that

$$V_{it}^0(\mu_{j(i),t-1}) = \max \left\{ \begin{array}{l} v_{it}(\mu_{j(i),t}; 0) + \beta V_{it+1}^0(\mu_{j(i),t}), \\ V_{it}^{-1}(\mu_{j(i),t-1}), \\ V_{it}^1(\mu_{j(i),t-1}) \end{array} \right\} \quad (10)$$

s.t.  $\mu_t = \Gamma_{jt}(\mu_{t-1})$ .

Beyond  $T$ , rebuilding is not an option, so that  $\Gamma_{jt}(\mu_T) = \mu_T$  for all  $t > T$  and

$$V_{i,T+1}^0(\mu_{j(i),T}) = \max \left\{ V_{it}^{-1}(\mu_{j(i),T}), \sum_{t' \geq T} \beta^{t'-T} v_{it'}(\mu_{j(i),T}; 0) \right\}.$$

# Equilibrium

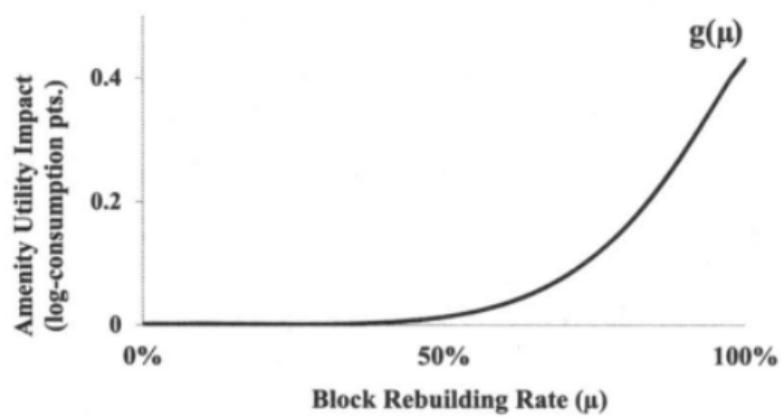
DEFINITION 1: Given  $\mu_{j,0}$  and  $\mu_t = \mu_T$  for all  $t > T$ , an equilibrium in community  $j$  consists of (i) a set of optimal household decision rules  $\{\{d_{it}^*(\cdot)\}_{t=1}^T\}_{i \in I_j}$ , (ii) a sequence of period-specific rebuilding rates  $\{\mu_{j,t}\}_{t=1}^T$ , and (iii) laws of motion  $\{\Gamma_{jt}(\cdot)\}_{t=1}^T$  such that:

- (a) Given  $\{\mu_{j,t}\}_{t=1}^T$ ,  $\{\{d_{it}^*(\cdot)\}_{t=1}^T\}_{i \in I_j}$  comprise optimal decisions.
- (b) The laws of motion  $\{\Gamma_{jt}(\cdot)\}_{t=1}^T$  are consistent with individual choices such that

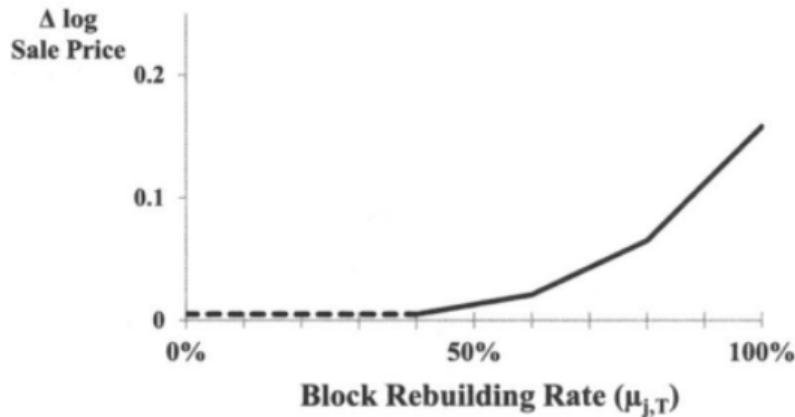
$$\mu_{j,t} = \Gamma_{jt}(\mu_{jt-1}) = \mu_{jt-1} + \frac{\sum_{i \in I_j} I(d_{i,t}^* > d_{i,t-1}^*)}{I} \quad \text{for } 1 \leq t \leq T.$$

# Results

Full results (Table 3)



(a)



(b)

- Full rebuilding increases utility by an amount equivalent to a 53% increase in consumption.
- Full rebuilding increases the house sale price by 20%.

# Decomposition of the grant effects

TABLE IV  
RH'S PARTIAL-EQUILIBRIUM AND EQUILIBRIUM EFFECTS ON REBUILDING<sup>a</sup>

| Subgroup                | No Grants Rebuilding Rate | (2)<br>Rebuilding Rate Impacts   |                          | (4)<br>Spillover Multiplier |
|-------------------------|---------------------------|----------------------------------|--------------------------|-----------------------------|
|                         |                           | Partial Equilibrium<br>Road Home | Equilibrium Road<br>Home |                             |
| All                     | 61.7                      | +6.3                             | +8.0                     | 1.27                        |
| Flood depth:            |                           |                                  |                          |                             |
| <2 feet                 | 76.2                      | +4.0                             | +4.5                     | 1.13                        |
| 2–3 feet                | 59.7                      | +10.5                            | +14.1                    | 1.34                        |
| 3–4 feet                | 59.5                      | +7.9                             | +11.2                    | 1.42                        |
| 4–5 feet                | 46.2                      | +9.4                             | +12.6                    | 1.34                        |
| 5–6 feet                | 35.6                      | +7.6                             | +9.3                     | 1.22                        |
| >6 feet                 | 42.4                      | +6.3                             | +8.0                     | 1.27                        |
| Rebuilding Rate w/o RH: |                           |                                  |                          |                             |
| 90–100%                 | 99.3                      | +0.1                             | +0.2                     | 2.00                        |
| 80–90%                  | 85.1                      | +3.5                             | +5.3                     | 1.51                        |
| 70–80%                  | 75.6                      | +5.5                             | +8.8                     | 1.60                        |
| 60–70%                  | 66.0                      | +7.4                             | +11.0                    | 1.49                        |
| 50–60%                  | 55.1                      | +8.0                             | +11.2                    | 1.40                        |
| 40–50%                  | 45.4                      | +9.0                             | +11.8                    | 1.31                        |
| 30–40%                  | 36.7                      | +9.7                             | +11.7                    | 1.21                        |
| 20–30%                  | 26.2                      | +10.3                            | +11.9                    | 1.16                        |
| 10–20%                  | 16.6                      | +13.4                            | +14.7                    | 1.10                        |
| 0–10%                   | 4.7                       | +14.7                            | +14.9                    | 1.01                        |

# RH vs. Unconditional Grants

- Rebuilding grant > relocation grant: households' choices are biased, **welfare loss**.
- more rebuilding increases block amenity: **welfare gain**.
- welfare change:  $dW_i^{RH} = EV_i^{RH} - (\text{Grant}_i^{RH} - \text{Grant}_i^{Uncon})$

TABLE VI  
DECOMPOSING THE WELFARE EFFECTS OF RH'S REBUILDING STIPULATIONS<sup>a</sup>

| Group    | Marginal (%) | Inframarginal Households (\$) | Marginal Households (\$) | Total (\$)  |
|----------|--------------|-------------------------------|--------------------------|-------------|
| All      | 9.1          | 4950                          | -24,360                  | <b>2177</b> |
| <2 feet  | 4.8          | 1954                          | -35,050                  | <b>140</b>  |
| 2-3 feet | 15.7         | 12,890                        | -19,170                  | <b>7726</b> |
| 3-4 feet | 13.4         | 10,010                        | -18,350                  | <b>6133</b> |
| 4-5 feet | 14.8         | 7384                          | -21,300                  | <b>2988</b> |
| 5-6 feet | 11.0         | 2894                          | -26,570                  | <b>-475</b> |
| >6 feet  | 9.7          | 4453                          | -23,240                  | <b>1656</b> |

- No spillover: RH < Unconditional grants.
- With spillover: RH > Unconditional grants.

# Optimal Policy

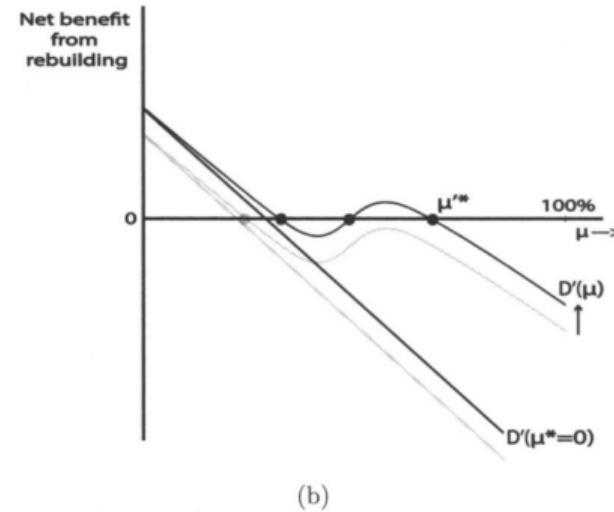
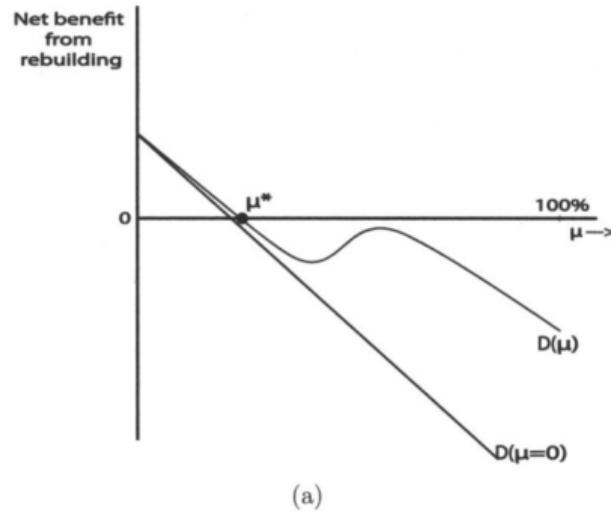
relocation grant =  $(1 - \rho) * \text{rebuilding grant}$ . Given optimal fraction  $\rho^*$ ,

TABLE VII  
THE WELFARE CONSEQUENCES OF ALTERNATIVE POLICIES<sup>a</sup>

| Policy  | (1)           | (2)        | (3)                   | (4)       |
|---|---------------|------------|-----------------------|-----------|
|   | Govt. Savings | Per Capita | $\Delta$ Tot. Welfare | Aggregate |
| Unconditional grants [reference policy]                               | \$0           | \$0        | \$0                   | \$0       |
| Category-specific welfare-maximizing $\rho^*$ :                       |               |            |                       |           |
| City is one category (uniform policy)                                 | \$9593        | -\$6945    | \$2648                | +\$159M   |
| Categories based on block demographics                                | \$9555        | -\$6618    | \$2936                | +\$177M   |
| Categories based on $t = 0$ damage-%                                  | \$9111        | -\$6022    | \$3090                | +\$186M   |
| Categories based on flood depth                                       | \$8342        | -\$4731    | \$3611                | +\$217M   |
| Categories based on $t = 0$ damage-%,<br>and flood depth interactions | \$7047        | -\$2980    | \$4066                | +\$244M   |
| Perfect block-level targeting   | \$3951        | \$2048     | \$6000                | +\$361M   |

# Tipping I

Multiple equilibria could exist, and policy can intervene to restrict the choice set.



# Tipping II

TABLE V  
NEIGHBORHOOD TRAITS, REBUILDING RATE IMPACTS, AND WELFARE IMPACTS BY NUMBER OF EQUILIBRIA

|  | Group 1:<br>Unique | Group 2:<br>Multiple |
|--|--------------------|----------------------|
| <b>A. Neighborhood Characteristics</b>       |                    |                      |
| Pre-Katrina block flood exposure:            |                    |                      |
| <2 feet                                      | 51                 | 16                   |
| 2–3 feet                                     | 10                 | 24                   |
| 3–4 feet                                     | 9                  | 23                   |
| 4–5 feet                                     | 9                  | 14                   |
| 5–6 feet                                     | 7                  | 3                    |
| >6 feet                                      | 14                 | 19                   |
| Demographic composition:                     |                    |                      |
| Percent black (Census block)                 | 55                 | 67                   |
| Percent college educated (Census tract)      | 52                 | 47                   |
| Equifax risk score (spatial moving average): |                    |                      |
| <600   | 18                 | 22                   |
| 600–625                                      | 16                 | 21                   |
| 625–650                                      | 17                 | 17                   |
| 650–675                                      | 14                 | 15                   |
| 675–700                                      | 13                 | 6                    |
| 700–725                                      | 10                 | 8                    |
| >725   | 12                 | 10                   |
| Percent of replicated blocks                 | 84.0               | 16.0                 |
| <b>B. RH Rebuilding Impacts</b>              |                    |                      |
| No grants Rebuilding Rate                    | 62.1               | 58.0                 |
| Partial Eqm. RH Impact                       | +5.9               | +8.7                 |
| Equilibrium RH Impact                        | +6.3               | +16.6                |
| Multiplier                                   | 1.07               | 1.92                 |
| <b>C. RH Welfare Impacts</b>                 |                    |                      |
| Equilibrium RH Impact (per capita)           | \$627              | \$8602               |

## Take aways

- This paper proposes a dynamic equilibrium model to capture the spillover effects.
- Including spillover effects will result in different policy predictions.